

CITY OF STAMFORD

Terry Connors Ice
Rink



Rich Johnson

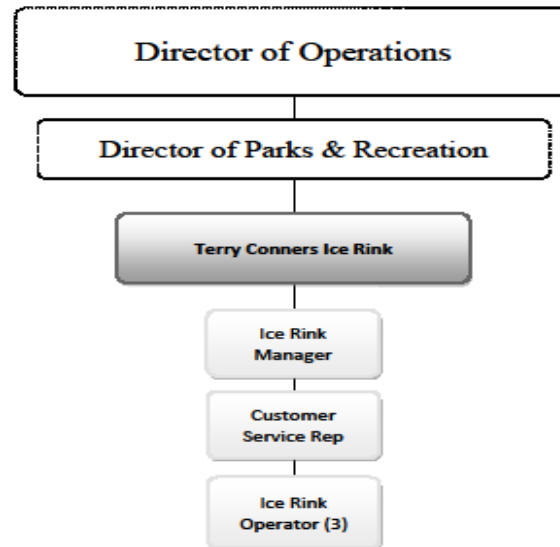
Terry Connors Ice Rink Manager
3/18/2026





Department Organizational Chart

City of Stamford
Office of Operations
Terry Conners Ice Rink





Budget Summary 2026/27

This year there has been a significant change to the rink staff. Ken Smith retired in December 2025, I have taken over the role of rink manager and in the meantime the third full time operator position remains open. I am hoping to get us back to a full complement of 5 full time staff at Terry Conners Rink by the end of this calendar year. This will however save the rink approximately 60K assuming the process takes 6 months.

As of January 1st CT's minimum wage has increased to \$16.94 per hour which will impact us making it imperative for us to increase our rates to keep pace with rising expenses

A fee increase will allow us to maintain the building and conduct needed repairs in multiple areas. While we are keeping the maintenance budget flat there is enough to make some quality-of-life upgrades to the building allowing us to maintain perceived value to the customers despite the rate increases.



New/Expanded/Discontinued or renewed Services/Programs

- Nothing new to add here as our year-to-year recipe of programs and services remains the same with only minor alterations as needed.



Challenges & Anticipated Changes

- We are hoping this will be the year our Evaporative Cooling Tower gets replaced. We have begun talks with an architect for the design of the system while targeting mid/late August for installation of new cooling tower. The project will use state funds acquired by the city's grants department.
- A vendor has been chosen for the rink which will add 9K per year to our revenue stream , we have been without a hot food vendor for 5+ years.
- I have begun Aggressively seeking board advertising, we are looking to be on track for an extra 3.5K to 5K for this year.
- We are coming up on several maintenance milestones for operationally critical pieces of equipment (546 Zamboni, Dehumidifier desiccant wheel and a Chiller gasket if the condenser goes as planned).

Biggest Challenge

As every year we seek to be revenue positive, we get by on the heavy usage of our facility and affordability. We need to increase our rates and have a proposed fee schedule ready to go to the boards. While nearly everything the rink needs to operate has increased in cost, our rink has remained the most affordable(we have the lowest ice rental rates in Fairfield County sitting about 36 percent below market average) this is something we very much need to do.



Proposed Fees

Public Sessions	Current	26/27	27/28	28/29	29/30	30/31
Child Admission (u18)	\$8.00	\$8.00	\$8.00	\$10.00	\$10.00	\$10.00
Adult Admission	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Child Resident Card	\$80.00	\$80.00	\$80.00	\$100.00	\$100.00	\$100.00
Adult Resident Card	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
Resident Seniors	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
Non-Resident Seniors	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00
Skate Rentals						
Public Session Rental	\$4.00	\$4.00	\$4.00	\$5.00	\$5.00	\$5.00
Lessons and Group Rentals	\$3.00	\$3.00	\$3.00	\$4.00	\$4.00	\$4.00
Training Aide	\$2.00	\$2.00	\$2.00	\$3.00	\$3.00	\$3.00
Group Admission Rates						
Resident Child	\$3.00	\$3.00	\$3.00	\$5.00	\$5.00	\$5.00
Resident Adult	\$5.00	\$5.00	\$5.00	\$6.00	\$6.00	\$6.00
Non-Resident Child	\$5.00	\$5.00	\$5.00	\$6.00	\$6.00	\$6.00
Non-Resident Adult	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00
Open Hockey Sessions						
Child/Adult	\$15.00	\$15.00	\$15.00	\$18.00	\$18.00	\$18.00
Child/Adult Resident Card	\$150.00	\$150.00	\$150.00	\$180.00	\$180.00	\$180.00
Private Hockey Lesson Ice	\$20.00	\$20.00	\$25.00	\$25.00	\$25.00	\$30.00
Freestyle Sessions						
Per Session	\$18.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Multi use card	\$180.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Instructors (private lessons)						
Non-Staff Professionals (for public, open hockey, freestyle sessions)	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
High School Hockey Games						
Adult Admission	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00	\$8.00
Child/Student	\$8.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
Senior Citizens	N/C	N/C	N/C	N/C	N/C	N/C



Performance Improvements

- We are looking to exceed our revenue intake to cover ALL expenses associated with operating an ice rink
- From 2022 to present our summer camp enrollment has grown by 44 percent with a revenue increase of \$60,269. Again we are the best value in the area for a full day summer skating camp at \$390 per week vs our closest competitors at \$580 and \$925.
- We are looking into making some improvements to the energy efficiency of the building further streamlining our costs and expanding revenue margin.