



Stamford Board of Representatives Members,

We are excited to share additional information regarding our budget request for the 2022-2023 fiscal year. The Stamford Partnership is Stamford's preeminent economic and community development nonprofit and serves a variety of unique roles, including;

- Providing fiscal sponsorship services to programs like Stamford Counts (our census effort), The COVID-19 Community Support Fund, and many more.
- Supporting or directly applying for Stamford for state and federal grants and investments that require an attached nonprofit entity, such as the recent Innovation Corridor grant (\$50M), Good Jobs Challenge grant (\$7M), and upcoming Community Economic Development grant (~\$300K).
- Serving as a grant fiduciary, most recently providing \$100,000 to Person-to-Person for rental assistance for Stamford's most vulnerable, \$60,000 to multiple nonprofits for pandemic-related food insecurity, \$5,000 to local small businesses to support recovery from COVID -19, and \$50,000 for Stamford Health's purchase of convalescent blood plasma treatments, and more.
- Over a dozen programs, detailed below

The Stamford Partnership's Board of Directors is composed of government, nonprofit, and corporate members. The Partnership only requests financial contributions from our corporate members. Just 10 of the Partnership's 33 Board members are financially contributing corporations. The Partnership relies on the support that comes from the City of Stamford, and all support and fundraising begins with City support. It's not the Stamford Partnership without the City of Stamford.

The Stamford Partnership's programs fall into three pillars, with multiple programs in each pillar:

COMMUNITY

- **SWIFI.** Free, high-speed public WIFI in the heart of Stamford
- **Stamford Promise.** Guaranteed college scholarships for academic performance¹
- **Fireside Series.** Helping create public access to City and State leaders
- **DreamUp.** Community Opportunity Fund to support Stamford's entrepreneurs of color

LAUNCH

- **StartLab.** Resources, and support for small businesses, startups, and entrepreneurs
- **Stamford Innovation Week.** New England's largest innovation festival

¹program is in development and planned to launch in FY 2022-2023



- **Innovation Corridor Task Force.** Leading the City's innovation corridor grant app

WORKFORCE

- **Leadership Fairfield County.** The region's premier leadership development program
- **TechFWD.** Digital training program to upskill and reskill our future workforce
- **TechHub.** Creating entry and discovery points into the tech industry

With all that the Stamford Partnership does in and for our community, we ask that you please join us and our community in support of our organization's request this fiscal year of \$65,000.

Jonathan Winkel

Jon Winkel, CEO

Jodi Gutierrez

Jodi Gutierrez, Chairperson