

City of Stamford  
Government Center: 888 Washington Blvd, Stamford CT  
and  
Police Department: 725 Bedford St., Stamford CT

**Submitted by United Services of America, Inc., an AffinEco LLC Co.**

Pricing Notes/Assumptions

- Our wage rates are blended in order to start our services anything between now and June 1, 2019.
- Our pricing is based on getting paid for the current month by the end of that month.
- Government Center: Our pricing does not include a monthly snow removal cost in Task B of the Fee Proposal Form. The Snow removal will be billed separately and according to the following pricing:

Plow Entrances and Exits (2)			
	1"-3"	\$97.75	
	3"-5"	\$161.00	
	5"-7"	\$239.20	
	7"-9"	\$316.25	
	>9"	\$402.50	
	Salting	\$80.50	Per application
Side Walks			
	1"-3"	\$253.00	
	3"-5"	\$379.50	
	5"-7"	\$511.75	
	7"-9"	\$644.00	
	>9"	\$63.25	Price per Inch when greater than 9 Inches.
	Calcium	\$37.89	Per Bag

- Police Department: Our pricing does not include a monthly snow removal cost in Task B of the Fee Proposal Form. The Snow removal will be billed separately and according to the following pricing:

**Snow**

**Removal**

**Rates billed Over 45"**

Parking lot / Driveway Rates

1"-3"	\$192.50	
3"-5"	\$308.00	
5"-7"	\$423.50	
7"-9"	\$539.00	
>9"	\$82.50	(per inch plus the 7"-8.9" rate)

A Sand/Salt or pure salt will be applied to the lot upon the completion of our cleaning responsibility for each snow event. The charge is \$192.50 Per Application Partial Sanding to maintain roadways during large storms will be charged proportionately to the materials used @\$236.50 per ton

Walkway/Stairs Rates

1"-3"	\$299.20	
3"-5"	\$478.50	
5"-7"	\$657.80	
7"-9"	\$837.10	
>9"	\$107.80	(per inch plus the 7"-8.9" rate)
Ice Melt	\$35.75	per 50lb bag

- The staffing details for Year 1 are as follow: Shift time to be agreed upon by Affineco and the City.

Government Center Staffing

<b>Employees</b>	<b># of Staff</b>	<b>Shift</b>	<b>Hours per Day</b>	<b>Loaded Pay Rate Yr1</b>
<b>Day Lead</b>	1	7:00am-3:30pm	8	\$30.14
<b>Matron</b>	1	8:00am-4:30pm	8	\$28.83
<b>Porter</b>	1	8:30am-5:00pm	8	\$27.85
<b>Saturday Only-OT</b>	1	TBD	4	\$31.21
<b>Day Engineer</b>				
<b>Day Engineer Lead</b>	1	6:00am-2:30pm	8	\$85.29
<b>Day Engineer</b>	1	8:00am-4:30pm	8	\$80.92
<b>Night Supervisor (Non-Union)</b>				
<b>Night Supervisor (Non-Union)</b>	1	6:00pm-10:00pm	4	\$20.50
<b>Night Cleaners</b>	10	6:00pm-10:00pm	4	\$21.94
<b>Project Cleaner</b>	1	6:00pm-10:00pm	4	\$21.94

Police Department Staffing

<b>Employees</b>	<b># of Staff</b>	<b>Shift</b>	<b>Hours per Day</b>	<b>Loaded Pay Rate Yr1</b>
<b>Day Lead</b>	1	7:00am-3:30pm	8	\$29.08
<b>Porter (Sat &amp; Sun)</b>	1	8:00am-4:30pm	8	\$21.47
<b>Matron</b>	1	8:00am-4:30pm	8	\$20.06
<b>Day Engineer</b>				
<b>Day Engineer Lead</b>	1	6:00am-2:30pm	8	\$82.94
<b>Night Supervisor (Non-Union)</b>				
<b>Night Supervisor (Non-Union)</b>	1	6:00pm-10:00pm	4	\$22.54
<b>Night Cleaners</b>	3	6:00pm-10:00pm	4	\$19.77
<b>Project Cleaner</b>	1	6:00pm-10:00pm	4	\$19.77

- Government Center: We have added a 4-hour Saturday staff at the overtime rate of \$23.89 per hour to service the 911 Center and any additional services required that will fill the 4-hour shift.
- Police Department: We have removed the 480 hours per year of project time and reduced our cost accordingly. Once the contract is awarded, we will create an A la cart price list by task to be used for any periodic services as they occur and after being approved and performed.

- Consumable Supplies: Government Center - We have allocated \$2,721 per month in consumable cost. This is an estimate. Any additional cost will be passed thru to the client.
- Consumable Supplies: Police Department – We have allocated \$1,188 per month in consumable cost. This is an estimate. Any additional cost will be passed thru to the client.
- Landscaping Cost: Government Center and Police Department – Our bid has removed the landscaping cost. The City of Stamford will be responsible for bidding this work independent of RFP No. 769.
- Regarding Alternate 1 and Alternate 2 – the City reserves the right to elect these alternates at any time, at the fee proposed, during the term of the agreement; however, USA recognizes that this agreement does not grant USA the exclusive right to perform the work for the City and that the City may enter into similar agreements with other Contractors for the same work at the City’s sole discretion.
- Police Department: Alternate 2 – Power sweep, scrub garage; stripe spaces are priced to be completed on a quarterly basis. We reserve the right to discuss if any changes are requested/required.
- If a Hydraulic lift is required, United Services of America would have to rent one and the cost will be passed thru to the client. The City of Stamford indicated it would make alternate arrangements if required.
- Police Department: Holidays will be covered by 50% of our day staff.
- All the engineers are priced at 40 hours work week. Any additional work time will be billed separately at an additional cost to the client.
- Police Department: We are bidding union. Any wage increases that occur for the union employees in the Government Center will be passed along to the employees in the Police Department at the same time and the same amount.
- Government Center and Police Department: We have removed \$1500 in tools allowance for the engineers per building and adjusted our pricing accordingly. The City of Stamford will provide the tools required by the engineers in order to perform their duties as assigned.
- The Local 30 Union requires the fees to maintain the engineers current license(s) to be reimbursed. This fee was not disclosed at this time. The cost will be passed thru to the client.
- We can present a Minority Business Enterprise using BME, the cost for this option will be the above plus five percent (5%).
- United Services of America will abide by all union holidays. Any difference in client holidays will be billed as an extra at the Overtime rate. (Note: Holiday pay for Local 30 union employees will be billed at 2X in addition to eight (8) hours of straight time).
- The Local 32BJ cleaning contract expires on December 31, 2019. Therefore, effective January 1, 2020 thru the end of the term, we have kept our pricing flat for wages and union benefits with the exception of certain in-house insurance and payroll tax increases. In this way, we can adjust only for increases attributed to union wage and benefits based upon the new ratified union contract.

- The Local 30 engineering contract expires on December 31, 2020. Therefore, effective January 1, 2021 thru the end of the term, we have kept our pricing flat for wages and union benefits with the exception of certain in-house insurance and payroll tax increases. In this way, we can adjust only for increases attributed to union wage and benefits based upon the new ratified union contract.
- Should there arise a material change in density such as the need for an increased number of Contractor's Employees, or a material change in the use of Client's space such as from office to medical, or the City requests an increase in the number of staffs provided, the parties shall confer regarding the appropriate change in contract price and conditions. Any changes shall be reduced to writing and signed by both Client and Contractor. The cost of such approved changes or modifications shall be estimated and agreed upon between Client and Contractor in writing. Any new costs of approved changes or modifications shall be retroactive to the time such changes in density or use of space were initiated, only if additional staffing was provided to accommodate such change.
- In the event of any significant changes in statutory tax laws, regulations, or requirements (including, but not limited to the Affordable Care Act and minimum wage), whether of Federal, State or Municipal jurisdiction, which significantly impact pricing, we reserve the right to pass thru these adjustments.
- Payment terms shall be net 30 days. City of Stamford agrees to pay a finance charge of 1-1/2% per month at an annual rate of 18% on all delinquent invoices as well as expenses, attorney fees and court costs which United Services of America, an AffinEco LLC Company may incur by reason of default by City of Stamford.