



## Children's Learning Centers of Fairfield County City Operating Budget Presentation Narrative 2019-2020

### Budget Request:

2018-2019	2019-2020 Request
\$85,000 approved	\$85,000 request

Children's Learning Centers of Fairfield County (CLC) is requesting \$85,000 in operational funding for the 2019-2020 year. We are asking for the same amount as the last two prior years. Despite a 2018-2019 budget estimated \$340,000 cash loss, CLC is driving to cash flow neutral. It is doing that by focusing fundraising efforts on the private sector, foundations, corporations and individuals. CLC has increased its private sector support from \$616K to \$1.8MM in the last 4 years. It is targeting \$2.7MM next year.

The proceeds of these operating dollars will go towards our food program which will again run a deficit of approximately \$348,710 (a copy of our CACFP worksheet is attached hereto for the CACFP current operating year which ends September 30, 2018). We are seeking this funding to offset some of the food program loss.

CLC is the dominant early childhood education program in the City of Stamford. We serve nearly 1000 children (ages 6 weeks to 5 years old) a day, 51 weeks a year, 10 hours a day. We do so from 8 locations in Stamford with a ninth location opening in July 2019. 95% of our families are minorities, 70% are immigrants. We run the Federal Head Start and Early Head Start Programs as well as the State Funded School Readiness and Child Development Programs.

Approximately 43% of the children that enter the Stamford Public Schools come through CLC. Approximately 70% of the children on the Free and Reduced lunch program are from CLC.

In addition to literacy and math, we focus on health, exercise, social and emotional development and nutrition.

CLC feeds its nearly 1000 children two meals and a snack per day, 80% of its daily nutritional requirements. It does so 51 weeks a year. This amounts to approximately 500,000 meals and snacks per annum which makes CLC the largest provider of food to young children in the City of Stamford. We also run through the summer which makes us the largest summer program for young children. And, lastly, we allow more parents of young children to work than any other nonprofit in Stamford.

We provide our meals at a cost of approximately \$1.1MM. Although we receive reimbursement from the Federal Government through the Child and Adult Care Food Program (CACFP) grant, it is not nearly enough to cover our costs.

Per comments above, CLC will again look to be cash flow neutral in its next fiscal year. It will do that by continuing to increase significantly its funding efforts in the private sector. However, our second largest budget line item expense is our (CACFP) food program. Government subsidies cover only 65% \$731,788, of the total of cost of this program \$1.08M. Ensuring children have proper nutrition is critical to our programming because kids who are tired, sick, or hungry cannot learn.

CLC sites are accredited by NAEYC or the Office of Head Start Monitoring (OHSM).

SAMPLE

**Child and Adult Care Food Program (CACFP) Centers Budget Worksheet**

(CHILD DAY CARE /HEAD START CENTERS, ADULT DAY CENTERS, EMERGENCY SHELTERS AND AT RISK AFTERSCHOOL PROGRAMS)

INSTITUTION NAME CHILDRENS LEARNING CENTERS, INC.

AGREEMENT NUMBER \_\_\_\_\_

<b>Projected CACFP Reimbursement / Allowable Costs / Non-Program Funds</b>	
<b>A. PROJECTED ANNUAL CACFP REIMBURSEMENT</b> The amount listed here is to be dispersed in the 'CACFP Funded' column (below) towards allowable budget costs. Do not include cash-in-lieu of commodities payments. CACFP reimbursements should be applied to food costs <u>first</u> .	<b>\$ 731,788</b>
<b>B. ALLOWABLE ADMINISTRATIVE COSTS FUNDED BY CACFP</b> MULTIPLY Line A (above) x 15%. CACFP-funded administrative costs for multi-site sponsors cannot exceed 15% of the annual CACFP reimbursement, unless a waiver to exceed this amount has been granted in writing by the State agency.	<b>\$ 109,768</b> LINE A (ABOVE) X .15
<b>TOTAL NON-CACFP FUNDS</b> The amount listed here identifies the total amount of non-Program funds used to meet CACFP expenses. It can be estimated by subtracting the amount of anticipated CACFP reimbursements from total allowable Program expenses. This line must equal Line E, Column 2 [sum of Lines C11, Column 2 + D8, Column 2].	<b>\$ 348,710</b> LINE E, COLUMN 2

<b>BUDGETED COSTS</b>	<b>CACFP Funded</b> Col. 1	<b>Non-CACFP Funds</b> Col. 2	<b>Non-CACFP Funds SOURCE</b> Col. 3	<b>Total Annual Budget</b> Col. 4 (Col. 1 + Col. 2)
<b>NOTE: ANY LINE FOLLOWED BY AN ASTERISK (*) REQUIRES A DETAILED BUDGET WORKSHEET TO BE SUBMITTED TO THE CHILD NUTRITION UNIT.</b>				

<b>C. OPERATIONAL COSTS</b>				
1. Food Purchases	\$	\$ 2,450	FEES	\$ 2,450
2. Non-Food Supplies and Small Equipment Purchases (under \$5,000)		3,600	FEES	3,600
3. Postage/Printing*				
4. Food Service Labor and Taxes*		25,693	FEES	25,693
5. Food Service Benefits*		1,467	FEES	1,467
6. Food Service Equipment Purchases/Depreciation (\$5000 and over)*				
7. Utilities*				
8. Contracted Services*	731,788	194,365	FUNDRAISING	926,153
9. Equipment Rental or Lease*				
10. Other*				
<b>11. SUBTOTAL - OPERATIONAL COSTS [Sum of Lines C1 through C10]</b>	<b>\$ 731,788</b>	<b>\$ 227,575</b>		<b>\$ 959,363</b>

<b>D. ADMINISTRATIVE COSTS*</b>				
THIS SECTION IS REQUIRED FOR <u>ALL</u> NEW INSTITUTIONS AND RENEWING SPONSORS OF MULTIPLE SITES				
1. Administrative Labor and Taxes*	\$	\$ 101,865	FUNDRAISING	\$ 101,865
2. Administrative Benefits*		2,270	FUNDRAISING	2,270
3. Administrative Office Supplies*		5,600	FUNDRAISING	5,600
4. Transportation for Facility Monitoring / Travel*		1,000	FUNDRAISING	1,000
5. Office Rent and Maintenance*		6,500	FUNDRAISING	6,500
6. Utilities (unless included with rent)*		2,400	FUNDRAISING	2,400
7. Other Administrative Costs*		1,500	FUNDRAISING	1,500
<b>8. SUBTOTAL - ADMINISTRATIVE COSTS [Sum of Lines D1 through D7]</b>	<b>\$ 0</b>	<b>\$ 121,135</b>		<b>\$ 121,135</b>

<b>E. TOTAL OPERATIONAL AND ADMINISTRATIVE COSTS [Sum of Lines C11 and D8]</b>	<b>\$ 731,788</b>	<b>\$ 348,710</b>		<b>\$ 1,080,498</b>
<b>For State Office Use Only</b>				