



CITY OF STAMFORD
THE SMITH HOUSE HEALTH CARE CENTER
SKILLED NURSING CARE FACILITY
88 ROCKRIMMON ROAD
STAMFORD, CT 06903-2817

TO: John J. Louizos, Board of Finance Chairman
Board of Finance Members
Board of Representatives Fiscal Committee

FROM: Robert Mislow, MHA, LNHA
Executive Director, Smith House Health Care Center

Cc: Ted Jankowski, Director
Public Safety, Health & Welfare

DATE: March 28, 2014

RE: Smith House Health Care Center
2014-2015 Budget Presentation Agenda

Review of Budget Request

Financial Request:

Total funding requested is \$16,945,292 (Smith House)

- Smith House current funding request is a 13.73% (\$2,046,316) increase relative to the FY 2013- 2014 budget.
- The majority of the increase reflects an allocation of Pension costs as well as projected actual operating expenses based on 18 month trends.
- The current request reflects changes in personnel relative to FY 2013-2014.
- Salary increases per union contracts

2. Budget Management

Cost Management Action:

The following strategies ensure that the department operates within the allocated budget:

- Use of overtime with required prior approval and automated infrastructure changes.
- Monthly expenditure reviews, with immediate action to adjust spending.
- Researching and applying for Grant funding to diversify the services offered and revenues received.

- Propose an increase in private pay rates as per Connecticut General Statute's guidelines.

3. Cost Analysis and Spending Priorities

Prioritized departmental spending – highest to lowest:

- Patient/resident care expenses,
- Consultant Fees,
- Ancillary services Fees,
- Energy Costs,
- State mandated Resident User Fees.

Cost drivers:

- Salaries and benefits (contractual),
- Overtime (controllable),
- Overtime (uncontrollable) emergency events,
- Census Mix,
- Federal and State Regulations.

Operational changes for 2014 – 2015

- Case Management Model of Patient/Resident Care,
- Software and hardware integration of Electronic Medical Record and Operational Resources.

FY 2014-2015 Budget Presentation to Board of Finance

***Smith House Health Care Center
Robert M. Mislou, Executive Director***

March 31, 2014

Summary of Operating Budget Request

Total Funding Request FY 14-15 (All Operations)	\$16,945,292
Change from FY 13-14 Adopted	\$1,915,210
Human Capital/Personnel FY 14-15 (All Activities)	\$9,749,086
Change from FY 13-14 Adopted	\$599,420

Operating Budget Request by Activity

Activity Name	Starting Page Number	FY 14-15 Mayor's Request	FY 13-14 Adopted	\$ Change	% Change
Administration	255	2,148,042	5,271,658	-3,123,616	-59.25
Social Services	255	148,160	79,811	68,349	85.64
Recreation	255	288,765	197,168	91,597	46.46
Housekeeping	255	627,015	364,002	263,013	72.26
Maintenance	255	1,121,432	779,430	342,002	43.88
Laundry	255	303,287	255,103	78,184	34.73
Food Service	255	1,719,688	1,199,146	520,542	43.41
Nursing	256	10,132,403	6,315,158	3,817,245	60.45
Physical Therapy	256	456,500	467,500	-11,000	-2.35
Total	256	16,945,292	14,898,976	2,046,316	13.73

Operational Highlights

- **Increased patient/resident census to 95% occupancy which exceeds Connecticut State Average of 90%.**
- The Dementia Special Care unit was recognized as the only certified provider in the State of Connecticut for administration of the "Music and Memory" Program which impacts and enhances individually needs of the Dementia diagnosed population we serve.
- We have continued to educate the surrounding communities what services are available to meet their needs which has resulted in a 2.5% increase in overall census.

Financial Highlights

Period ending 2/2014 versus 2/2013:

- Overall Cash Deposits increased \$898K currently \$8,613,000,
- Collections as a Percent of Revenue invoiced increased by 8.1% (79.1% vs 71.0%),
- Total Cash Collected as a Percent of Revenue invoiced increased 10.1% (94.7% vs 84.6%),
- Patient/Resident Census increased 827 days,
- The City's projected funding is estimated to be reduced by \$400k (\$2.7k vs \$3.1k)

Cost Management

- Use of overtime with required prior approval and automated infrastructure changes.
- Monthly expenditure reviews, with immediate action to adjust spending.
- Researching and applying for Grant funding to diversify the services offered and revenues received.
- Propose an increase in private pay rates as per Connecticut General Statute's guidelines.

Significant Requests for 2014-2015

- Transition to an RN Case Managed Model of Patient Service,
- Fully integrated computer software and electronic record keeping system, including hardware and software to facilitate cost controls and increase revenues.
- Closed Circuit Television monitoring system to assist with security at all points of entry and non patient/resident direct care areas.
- Capital improvement to the building: including replacement of the emergency generator to power 100% of the Center,
- Pick-up truck with snowplow and spreader, and a handicapped accessible bus for patient/resident transportation.